

Contents

Preface	vii
Acknowledgments	xi
To the Student: On Becoming an “Apprentice”	xiii
To the Teacher: How This Book Really Works	xix

Part One: Foundations

1. Voices of the Senses: Learning How to Describe	3
2. Voices of Observation: Describing Actions, Making Meaning	23
3. Voices of Definition: Making Complex Distinctions	49
4. Voices of Authority: Making Rules	67
Reflection How You Can Build Beginnings Out of Nothing	83

Part Two: Precision Tools and Finer Crafts

5. Voices of Logic: Making Sense	89
6. Voices of Argument: Persuading Others	107
7. Voices of Negotiation: Shaping Your World	141
Reflection How You Can Build Shape Out of “A Mess”	157

Afterword	
Setting Up Shop For Yourself:	
Leaving the Workshop and Becoming a Master	163
Appendix	
Free-Writing: A Primer	171
Works Cited	177
Notes for Teacher Use	181